



Independent Sales Rep Details

- **You must be legally able to work in the United States**
- **You will be commission only but your clients you bring on are yours throughout the life of your role or your clients time with us**
- **You will be required to pay your own taxes via a 1099**
- **We offer bonuses and incentives**
- **Commission structure is 25% per new client sale and 15% residual on each client**

Q: Do we offer lead list for calling

A: Yes we can provide a lead list if desired, we prefer you create your own lead list and choose the industries you enjoy working with

Q: When do you get paid?

A: We pay you your commission via PayPal, Zelle or CashApp the same day that the client's payment clears our account. We bill the client as soon as the work is completed or if they have ongoing monthly packages on the first of the month. The bill is due upon receipt so as long as the client pays right away you will be paid right away.

Job description

Job Overview:

We are seeking a motivated and results-driven Telemarketer to join our team. As a Telemarketer, you will be responsible for cold calling businesses, generating leads, contacting potential customers, and promoting our products or services over the phone. This is an excellent opportunity for individuals with strong communication skills and a passion for sales.

Duties:

- Conduct outbound calls to potential customers

- Introduce our products or services to prospects and explain their benefits
- Answer questions about our offerings and provide additional information as needed
- Identify customer needs and recommend appropriate solutions
- Schedule appointments or demonstrations for the sales team
- Maintain accurate records of customer interactions in the CRM system
- Follow up with prospects who have shown interest in our offerings
- Collaborate with the sales team to achieve sales targets

Skills:

- Excellent communication skills, both verbal and written
- Strong persuasive and negotiation abilities
- Ability to build rapport with potential customers over the phone
- Proficiency in Spanish is a plus
- Knowledge of technology sales or software market is preferred
- Experience in warm calling or inside sales is advantageous
- Self-motivated with a positive attitude
- Ability to work independently and as part of a team

If you are looking for an exciting opportunity to contribute to our business development efforts and have a passion for sales, we would love to hear from you. Apply today to join our dynamic team of Telemarketers!

Job Type: Contract

Pay: Commission – Weekly Pay

- Day shift
- Commission pay
- Monday to Friday
- Work from home

Call Us For More Info
217-441-3249